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## CENTRO DE INVESTIGACIÓN EN INGENIERÍA MATEMÁTICA (CI<sup>2</sup>MA)



Can metabolites at harvest be used as physiological markers for modelling the softening behaviour of Chilean “Hass” avocados destined to local and distant markets?

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21 **Abstract**

22 The aim of this study was to model Chilean “Hass” avocado softening behaviour, destined  
23 to local and distant markets, taking into account the biological variation given by growing  
24 location and harvest stages. A total of 24 batches were obtained during the season 2018-2019  
25 from different agro-climatic zones (coast, intermediate and interior) and two harvest stages  
26 (based on dry matter content). Fruit softening during either regular air (RA) or controlled  
27 atmosphere (CA) storage at 5 °C followed by shelf-life at 20 °C was modelled using a  
28 simplified mechanistic model. Most of the model parameters were treated as being generic  
29 for all fruit except for two fruit specific parameters,  $F_0$  (firmness at harvest) and  $E_0$  (amount  
30 of enzyme complex at harvest) that characterized the fruit at harvest and thus postharvest  
31 ripening behaviour. The model was able to describe 87.6 % of the observed variation of all  
32 24 fruit batches studied from different agro-climatic zones at the batch averaged level, but  
33 93.5 % of the observed variation at the fruit individual level. Since measured at harvest when  
34 most fruit are highly firm, initial fruit firmness by itself was not able to discriminate among  
35 the various batches as they all showed similar normal distributions among the different agro-  
36 climatic zones, in addition, the estimated  $E_0$  values for each individual fruit were correlated  
37 to key metabolites to identify potential metabolite biomarkers discriminating among the  
38 different regions and batches. The developed model can be utilized to predict the batch  
39 specific ripening behaviour of “Hass” avocado under different postharvest logistic chains  
40 given the distribution of  $E_0$  is known.

41

42 **Keywords:** *Persea americana*, heterogeneity, firmness, modelling, ripening, metabolites

43           **1.     Introduction**

44 Chile is currently the fifth world exporter of “Hass” avocado. Strong competition for export  
45 volumes between neighbouring markets may result in a price reduction due to high  
46 simultaneous market volumes (Muñoz, 2018). In addition, the central part of Chile, being the  
47 main area of “Hass” avocado production, has experienced the consequences of climate  
48 change events (e.g., drought, elevated temperatures, etc.) impacting on the sector (Garreaud  
49 et al., 2017). Therefore, it is necessary that the Chilean “Hass” avocado market can provide  
50 high- quality differentiated product, even after several days of shipping and storage  
51 considering its distant markets (e.g., 30 d to Europe and up to 55 d to Asia). In addition, their  
52 main challenge is to provide homogeneous product in terms of quality and ripening attributes  
53 given the high variability encountered in fruit coming from the same agro-climatic zone, or  
54 even within a single orchard. This situation is critical as it complicates the prediction of  
55 postharvest fruit behaviour (Rivera et al., 2017; Pedreschi et al., 2019).

56 Fruit firmness and skin colour are considered the main quality attributes characterising  
57 avocado ripening during postharvest cold storage largely determining the acceptability of the  
58 batch at distribution centres or retailer stores (Magwaza and Tesfay, 2015).

59 Loss of firmness results from the activity of enzymes involved in cell wall remodelling  
60 (Bower, 1988; Defilippi et al., 2018). At harvest, the firmness of the mesocarp determined as  
61 a non-destructive compression force is generally in the range of 80-100 N and decreases at a  
62 moderate speed during cold storage. The softening rate increases during the shelf life period  
63 resulting in firmness levels lower than 5 N (Ochoa-Ascencio et al., 2009; Uarrota et al.,  
64 2019). The possibility to characterize the softening process of “Hass” avocado would allow  
65 the development of an objective criterion at harvest to segregate fast ripening from slow

66 ripening batches to contribute to adequate logistics and marketing strategies (Ochoa-  
67 Ascencio et al., 2009; Pedreschi et al., 2014).

68 Most attempts to model the loss of firmness of some fruit have been based on purely empirical  
69 models. Although these models are capable of describing biological systems, their  
70 parameters have no logical biological significance, therefore, their generic and predictive  
71 value is generally limited. Recent studies have used mechanistic or kinetic-based models to  
72 describe the loss of firmness in avocado (Hertog et al., 2003; Ochoa-Ascencio et al., 2009),  
73 apples (Gwanpua et al., 2013) and kiwifruit (Hertog et al., 2016). Hertog et al. (2003)  
74 developed a mathematical model to describe the impact of the atmospheric gas composition  
75 on the rate of quality change of “Hass” avocado, assuming that the rate of change of firmness  
76 and colour were proportional to the metabolic respiration rate. Ochoa-Ascencio et al. (2009)  
77 assumed a simple logistic model based on an autocatalytic enzymatic system catalysing  
78 postharvest softening of “Hass” avocado. Recently, Gwanpua et.al. (2018) developed a  
79 mathematical model that, together with avocado softening, describes the change in skin  
80 colour linked to the autocatalytic production of ethylene and its dependence on temperature  
81 and exogenous ethylene but ignoring the high biological variability already reported in  
82 avocado. Hertog et al. (2016) incorporated biological variation during the softening of  
83 kiwifruit by linking parameters measured at harvest to the modelled enzyme complex  
84 catalysing softening of kiwifruit.

85 The present study aims to model the loss of firmness of “Hass” avocado batches from  
86 different agro-climatic areas of Chile and harvest stages covering a wide range of biological  
87 variation through a mechanistic model based on simplified physiological concepts. The  
88 biological age of each fruit reflected by the  $E_0$  fruit specific parameter provided by the model  
89 is correlated to key metabolites to predict ripening heterogeneity and behaviour. The ultimate

90 aim is to develop an approach that allows the industry to predict the ripening behaviour of  
91 each batch of avocado fruit given the distribution of its biological age and at harvest measured  
92 firmness. In this approach, information regarding the physiological status of the batch is  
93 obtained through correlations with key metabolites.

94

## 95 **2. Material and methods**

### 96 *2.1. Fruit sampling and storage conditions*

97 Two hundred avocado fruit cv. “Hass” of export quality from 4 orchards for each agro-  
98 climatic zone (coast, intermediate and interior) resulting in a total of 12 orchards were  
99 sampled. The orchards selected by agro-climatic area were defined based on the following  
100 criteria: (i) interior zone: distance from the orchard to the sea  $\geq 45$  km and at 300–900 meters  
101 above sea level (m.a.s.l); (ii) intermediate zone: distance from the orchard to the sea between  
102 20 and 45 km and between 300 - 400 m.a.s.l and (iii) coastal zone: distance from the orchard  
103 to the sea  $\leq 10$  km and between 100 - 250 m.a.s.l. Sampling considered two harvests: early  
104 harvest ( $>23 - 26$  % dry matter content) and middle harvest ( $> 26 - < 30$  % dry matter content)  
105 resulting in a total of 24 different batches. One hundred fruit from each batch were stored  
106 under controlled atmosphere conditions (CA) of 4 kPa O<sub>2</sub> and 6 kPa CO<sub>2</sub> at 5 °C for 30 d.  
107 The other 100 remaining fruit from each orchard were stored under regular air (RA) at 5 °C  
108 for 30 d. After RA or CA storage, the fruit were brought to shelf life at 20 °C until each fruit  
109 reached the ready to eat stage (RTE) (4-8 N). Edible ripeness or RTE was recorded for each  
110 of the 4200 fruit. For early harvest, only 6 out of the 12 orchards (4 coastal zone and 2 interior  
111 zone) were sampled for CA but all for RA. For middle season, fruit from all 12 orchards were  
112 stored at both storage conditions (CA and RA). In total 4200 fruit were used for the

113 experiments. Climatic information and other relevant information about the fruit used for the  
114 experiments is displayed in Table 1.

### 115 *2.2. At harvest biopsy sampling and fruit firmness measurements*

116 A mesocarp biopsy (5 mm diameter) was taken from each fruit at harvest, then sealed with  
117 petroleum jelly and wax as previously reported by Pedreschi et al. (2014). Each biopsy was  
118 snap frozen in liquid nitrogen and stored at -80 °C for further metabolomics analysis.  
119 Firmness of each fruit was measured non-destructively at harvest, during CA and RA storage  
120 and during the shelf life storage period. A fruit texture analyser (TAXT Plus, Stable Micro  
121 Systems, UK) was used. A cylindrical probe was used with a convex tip (10 mm diameter),  
122 a trigger force of 0.50 N and a travel speed of 10 mms<sup>-1</sup>. The compression force was recorded  
123 in Newtons (N) at a deformation of 2 mm and determined at two equidistant points in the  
124 equatorial region of each fruit.

125

### 126 *2.3. Metabolite analysis at harvest*

127 The extraction and derivatization of polar metabolites was performed according to Hatoum  
128 et al. (2014) with modifications as detailed in Uarrota et al. (2019). Focus was placed on  
129 main primary metabolites (sugars, amino acids and organic acids) and the relative amounts  
130 of these metabolites were used to correlate them with its corresponding  $E_0$  of the model. A  
131 total of 10 biopsies from the  $E_0$  distribution of each batch were analysed resulting in a total  
132 of 420 individual samples submitted to polar metabolite analysis.

133

### 134 *2.4. Data analysis*

135 As indicated above, the experimental design was the same for all orchards of both harvests,  
136 with the exception of early harvest fruit that only included 6 orchards for storage in CA.  
137 However, the data of all the batches were analysed taking into account differences between  
138 batches of each harvest stage, in terms of dry matter content (as indicated in Table 1) and in  
139 storage (30 d) plus shelf-life days (37 and 50 d for early harvest fruit and 37 and 52 d for  
140 middle harvest fruit). The model proposed in this research was implemented and model  
141 parameters were estimated using OptiPa, an interface created for the development of ordinary  
142 differential equations (ODE) based models (Hertog et al., 2007). In order to generate the  
143 stochastic model output, Monte Carlo simulations were performed based on the parameter  
144 distributions obtained for  $E_0$  and  $F_0$ , estimated from the experimental data (Hertog et al.,  
145 2009). Metabolites were correlated to  $E_0$  values using partial least squares regression  
146 analysis. The analysis was performed in the statistical computing program R (version 3.6.3)  
147 (R Core Team, 2020).

148

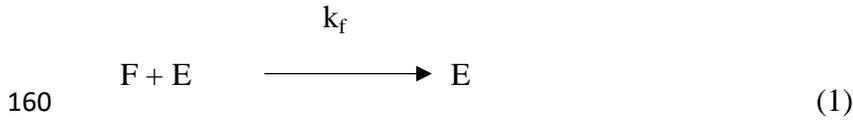
## 149 *2.5. Model development*

### 150 *2.5.1. Model formulation*

151 Loss of firmness in avocado cv. “Hass” has been modelled in previous studies through a  
152 simple logistic model (Ochoa-Ascencio et al. 2009). This model is based on a simplified  
153 representation of an autocatalytic process composed of two sub-processes acting in parallel:  
154 (i) an exponential increase in enzymatic activity during the ripening process and (ii) the  
155 action of this enzymatic complex catalysing firmness breakdown of the fruit.

156 It is known that this softening process occurs due to the complex interaction of several  
157 enzymes. In this model these various enzymes are lumped into a single enzyme complex (E  
158 in arbitrary units) responsible for the breakdown of firmness (F in N):

159



161 With rate constant  $k_f$  ( $d^{-1}$ )

162 To mimic the ethylene driven autocatalytic climacteric process, driving fruit softening, the  
163 model adopts the simplified approach of an enzyme complex that induces its own activation  
164 from a limited inactive precursor resource ( $E_{pre}$ ):



166 with rate constant  $k_e$  (in  $d^{-1}$ )

167 From equations (1) and (2) three ordinary differential equations (ODE) were derived that  
168 describe the changes of F and E over time (with t in d) through the following coupled system  
169 of ODEs:

$$\begin{aligned} \frac{d}{dt}F(t) &= -k_f E(t) (F(t) - F_{fix}) \\ \frac{d}{dt}E(t) &= k_e E(t) E_{pre}(t) \\ \frac{d}{dt}E_{pre}(t) &= -k_e E(t) E_{pre}(t) \end{aligned} \quad (3)$$

173 where  $t \in (0, t_f]$  ,  $t_f > 0$  is the final time (to be determined on each experiment) and then,  
174 we finally define an initial value problem from the setting of the following initial conditions  
175 (harvest values) at  $t = 0$  ( $d$ ):

$$\begin{aligned} E(0) &= E_0 \\ F(0) &= F_0 \\ E_{pre}(0) &= E_{tot} - E_0 , \end{aligned} \quad (4)$$

179 where  $E_0, F_0, E_{tot}$  are real numbers. In these equations it is considered that avocados do not  
180 soften until 0 N, but present a firmness value at edible ripeness around 4 - 8 N ( $F_{fix}$  in N).  
181  $E_{tot}$  is in arbitrary units.

182 Rate constants  $k_f$  and  $k_e$  are temperature dependent following Arrhenius's law,

$$183 \quad k = k_{ref} \cdot e^{\frac{R}{Ea} \left( \frac{1}{T_{ref}} - \frac{1}{T} \right)} . \quad (5)$$

184 with  $k_{ref}$  the reference rate value, valid at  $T_{ref}$ , a reference temperature of 288.15 K,  $Ea$  (J mol<sup>-1</sup>)  
185 being the activation energy and  $R$  the universal gas constant (8.314 Jmol<sup>-1</sup> K<sup>-1</sup>).

186 In addition, it is assumed that the second differential equation is affected by atmospheric  
187 conditions, therefore, depending on the level of O<sub>2</sub> and CO<sub>2</sub> (CA or AIR)  $k_{e,ref}$  takes a  
188 different value ( $k_{eAIR}$  or  $k_{eCA}$ ).

189

### 190 2.5.2. Model assumptions

191 Throughout the analysis, several a priori assumptions were made in relation to some of the  
192 model parameters to avoid over parameterization of the model. As already indicated, the  
193 temperature reference ( $T_{ref}$ ) was selected at 288.15 K in the middle of the experimental  
194 temperature range applied during storage and shelf life. Both rate constants ( $k_e$  and  $k_f$ ) were  
195 assumed to obey Arrhenius' law with their own activation energies ( $Ea_{kf}$  and  $Ea_{ke}$ ). The rate  
196 constant governing the enzyme turnover was assumed to be affected by atmospheric  
197 conditions which were implemented by introducing two parameter values,  $k_{eAIR}$  and  $k_{eCA}$ ,  
198 one for each O<sub>2</sub> condition (CA or RA).

199 The total size of the available enzyme pool ( $E_{tot}$ ) was set at an arbitrary value of 100 % with  
200 the initial amount of active enzyme system present at harvest ( $E_0$ ) being a measure of fruit  
201 maturity. Assuming the kinetic parameters are fixed properties of the enzymatic systems

202 involved, these parameters were kept in common for all batches.  $F_0$  and  $E_0$  were estimated  
203 for each of the individual 4200 fruit.

204

### 205 2.5.3. *Model calibration*

206 Based on preliminary analysis of the data and previous work of Ochoa-Ascencio et al. (2009)  
207 but with some modifications based on our own generated data, it was decided for each of the  
208 model parameters if they would be treated as generic ( $T_{ref}$ ,  $E_{akf}$ ,  $E_{ake}$ ,  $k_{fref}$ ,  $k_{eCAref}$ ,  $k_{eAIRref}$ ,  $E_{tot}$ )  
209 or fruit dependent ( $E_0$  and  $F_0$ ), some of them will be set at a priori values as already indicated  
210 ( $T_{ref}$ ,  $E_{tot}$ ) and others will be estimated from experimental data ( $E_{ake}$ ,  $E_{akf}$ ,  $k_{fref}$ ,  $k_{eCAref}$ ,  $k_{eAIRref}$ ,  
211  $F_{fix}$ ,  $F_0$  and  $E_0$ ). These parameters were estimated in a two-step approach as described below.  
212 In a first analysis, data was categorized based on their origin and harvest stage resulting in  
213 24 batches with the individual fruit data treated as ordinary replicate measurements. Based  
214 on these data, the generic parameters of the model  $E_{ake}$ ,  $E_{akf}$ ,  $k_{fref}$ ,  $k_{eCAref}$ ,  $k_{eAIRref}$ ,  $F_{fix}$  were  
215 estimated in common for all 24 batches while batch specific values were estimated for  $E_0$  and  
216  $F_0$ .

217 In a second execution, the data of the individual fruit were analysed one by one keeping  
218 the generic model parameters from the first analysis at their appropriate estimated values,  
219 this time only estimating the fruit specific parameters  $E_0$  and  $F_0$  for the 4200 fruit.

220 To facilitate estimating valid values for  $E_0$  within the range of 0-100 a  $\tan^{-1}$   
221 transformation was used. So, starting from an unrestricted positive parameter value  $E_{0,tan}$   
222 equation 6 was applied to turn this value into the restricted model input value for  
223  $E_0 \in (0,100)$  as defined as follows:

$$224 \quad E_0 = 100 \cdot \tan^{-1}(E_{0,tan}) . \quad (6)$$

#### 225        2.5.4. *Monte Carlo simulations*

226        Starting from the 4200 estimated value pairs for  $E_0$  and  $F_0$ , three subsets of parameter value  
227        combinations were defined according the geographical origin of the fruit (coast, intermediate  
228        and interior). Applying the algorithm developed by Hertog et al. (2009) implemented in  
229        OptiPa, new random parameter sets were generated with the same distribution and correlation  
230        properties as the ones obtained from the individual fruit analyses. In total three sets of 1000  
231        parameter value combinations were generated, one per region. These random sets were used  
232        to simulate six different logistic chains that were defined based on practical considerations  
233        and current industry practices (Table 3). To mimic fruit sorting at harvest, data from the  
234        Monte Carlo simulations for the coastal agro-climatic zone was separated in two sub-batches  
235        one with  $E_0 < 5$  and one with  $E_0 \geq 5$ . In this way the potential of sorting fruit based on  
236        physiological age (represented by  $E_0$ ) and its impact on ripening performance under different  
237        chain conditions was evaluated in more detail.

238

### 239        **3. Results and discussion**

#### 240        *3.1. General avocado softening behaviour*

241        Softening rate was highly affected by the storage type (RA vs CA) as expected (Figure 1).  
242        Fruit exposed to regular air at 5 °C for 30 d displayed a greater ripening synchronization  
243        during the shelf life period than fruit exposed to controlled atmosphere (4 kPa O<sub>2</sub> and 6 kPa  
244        CO<sub>2</sub>) at 5 °C for 30 d (Figure 1). No big differences in softening patterns were observed for  
245        batches from the 3 climatic evaluated zones and harvest stages but storage type. CA storage  
246        for 30 d favoured firmness retention as compared to RA storage for 30 d (Figure 1), in  
247        addition to controlling the external physiological disorder known as “black spot”

248 (Supplementary Table 1). Internal disorders such as flesh browning seemed to be orchard  
249 dependent. Middle harvest fruit in general presented lower incidence of internal disorders  
250 after CA than RA storage.

251 Our results, revealed almost zero incidence of rots (body and stem end rots) either after 30 d  
252 storage in RA or CA conditions (Supplementary Table 1), so no association between rot  
253 incidence and softening rate can be established. The incidence of internal physiological  
254 problems (internal flesh browning) and external browning (black spot) was lower or totally  
255 controlled under CA storage, even though it is clear that these disorders are orchard  
256 dependent (Uarrota et al., 2020).

#### 257 *Model results*

258 Experimental data were analysed as described above using the ODE-based model developed  
259 that describes the softening of cv. Hass avocado from different agro-climatic zones and  
260 harvest stages under the model assumptions indicated in Section 2.5.2.

261 The approach differed from the one used by Ochoa-Ascencio et al. (2009), in that they only  
262 collected experimental data after storage, while in the current investigation, firmness was  
263 measured non-destructively on all 4200 fruits from harvest onward. Based on our  
264 experimental data and previous work (Pedreschi et al., 2014 and Uarrota et al., 2019)  
265 indicating that the measured firmness and dry matter at harvest of individual fruit do not  
266 correlate well with postharvest ripening behaviour, we now assume that  $E_0$  is the main at  
267 harvest factor correlated with the maturity of the fruit at harvest (physiological age), and  
268 being the main determinant of the postharvest ripening behaviour.

269

270        *3.1.1. Batch based analysis*

271    By interpreting the data at the batch level treating the individual fruit data as ordinary  
272    replicate measurements the generic kinetic parameters ( $k_{fref}$ ,  $E_{akf}$ ,  $E_{ake}$ ,  $k_{eCAref}$ ,  $k_{eAIRref}$  and  $F_{fix}$ )  
273    were determined in common for all batches while batch specific average values were  
274    estimated for  $E_0$  and  $F_0$  (Table 2).

275    All of the generic model parameters were accurately estimated with acceptable standard  
276    deviations. Only  $k_{eCAref}$  was estimated extremely small and not to be significantly different  
277    from zero. With other words, during CA storage the enzyme conversion was not noticeable  
278    present, only during air storage (and shelf life) there was a noticeable autocatalytic increase  
279    in the active enzyme system. The energy of activation of the softening step ( $E_{akf}$ ) was about  
280    two times the energy of activation of the enzyme activation step ( $E_{akf}$ ) indicating that  
281    softening itself was the most temperature sensitive. The averaged final firmness level fruit  
282    softened to ( $F_{fix}$ ) was estimated at about 12 N. In practice, individual fruit might soften to  
283    even lower values with the lowest registered value in the current experimental data being 3.9  
284    N. Per batch a value was estimated for both  $E_0$  and  $F_0$ . To prevent estimation problems related  
285    to a possible over-parameterisation of the model, the  $E_{0,tan}$  value for the first batch was fixed  
286    at an arbitrarily value of 10 (so  $E_0=6.35$  %; see Table 2). For the other batches  $E_{0,tan}$  was  
287    estimated to be in the range of 5.4 to 31.2 (so  $E_0$  ranging from 3.4 % to 19.3 %; see Table 2).  
288    The estimated batch averaged initial firmness values ranged from 86 N to 118 N (Table 2).

289    Overall, the batch based model was able to explain 87.6 % of the experimental data with the  
290    lack of fit mainly due to the large biological variation within each batch which was not yet  
291    accounted for. Looking at the observed versus predicted values for the batch averaged data

292 (Figure 2) no systematic deviations were observed from the line  $X=Y$  indicating a proper fit  
293 of the generic model. A detailed model fit for three selected batches of “Hass” avocado from  
294 different agro-climatic zones is displayed in Figure 3. All curves show an initial slow  
295 softening during the cold storage phase (5 °C) followed by accelerated softening during shelf  
296 life at 20 °C. Typically, the softening rate during CA is slightly slower than during air storage.  
297 Also the acceleration during shelf life after CA goes less fast as compared to shelf life after  
298 air storage. This can be explained by the fact that during cold air storage the enzyme system  
299 continues to be activated resulting in more active enzyme at the start of shelf life. At this  
300 point in time, when temperature is raised, this higher level of active enzyme will trigger fruit  
301 softening to a larger extend as compared to CA stored fruit that did not accumulate any active  
302 enzyme during the cold storage phase.

### 303 *3.1.2. Individual fruit based analysis*

304 Using the generic model parameters from Table 2, the data were re-analysed but this time  
305 fruit by fruit, to estimate the fruit specific  $E_0$  and  $F_0$  parameter values to fully account for the  
306 biological variation. Afterwards, the estimates were grouped per climate zone and harvest  
307 stage to look at their distributions (see Figure 4 for  $E_0$  distributions). The fruit individual  $F_0$   
308 values ranged from 55 N to 155 N while the  $E_0$  values ranged from 0 % to 100 %. A clear  
309 difference in the average of  $E_0$  from both harvests (early and middle) can be observed in  
310 Figure 4. Average values of  $E_0$  were higher for middle harvest fruit compared to early harvest  
311 fruit independent of the agro-climatic zone. This might explain the differences in the average  
312 time to reach the edible ripeness between early and middle harvest fruit. This behaviour  
313 supports previous reports that state that the physiological development of early harvest fruit  
314 might not be complete (Uarrota et al., 2019). From Figure 4, it can be observed that fruit from

315 Bartolillo interior orchard (batch number 2 for early and 14 for middle harvests) presented  
316 an opposite behaviour of  $E_0$  (higher for early than middle harvest fruit), but contrary to the  
317 other orchards, the average dry matter content was higher for early harvest fruit than middle  
318 harvest fruit (26.5 % and 25.8 % respectively). Despite the fact that middle harvest fruit  
319 remained at least two more months on the tree and exposed to higher temperatures compared  
320 to the early harvest, no increase of dry matter content for Bartolillo was observed as  
321 previously indicated. Differences in  $E_0$  between harvests translate into different states of  
322 functioning of the biochemical machinery of the fruit to trigger ripening. A study carried out  
323 by Uarrota et al. (2019) reported that early and middle harvest “Hass” avocado subjected to  
324 heat treatment behaved differently at the proteomic and metabolomic level which could be  
325 linked to the physiological status of the batch. Results related to the agro-climatic zone,  
326 showed similar distributions of  $E_0$  for the orchards except for Bartolillo (interior zone) as  
327 already explained. Among agro-climatic zones, the coastal zone presented in average lower  
328  $E_0$  values being evident for the early harvest being slightly at a more immature fruit stage.  
329 Differences within and among agro-climatic zones will affect the physiological state at  
330 harvest through its  $E_0$  values impacting on the subsequent postharvest ripening behavior of  
331 the fruit.

332 The developed model was able to explain 93.5 % of the biological fruit-to-fruit variation  
333 during postharvest softening (Supplementary Figure 1). Main systematic deviation of the  
334 model from the measured data is related to the final firmness  $F_{fix}$  which was estimated at an  
335 in common value of about 12 N while the individual fruit showed a range of divergent values.  
336 In other words, not every fruit softened to the same final firmness value.

337 Unlike the study carried out by Ochoa-Ascencio et al. (2009), the current study included  
338 measurements of at harvest firmness on each individual fruit. However, the measured at  
339 harvest firmness is not a good indicator of postharvest softening rate and ripening  
340 heterogeneity as previously reported (Pedreschi et al., 2014; Uarrota et al., 2019). Some  
341 batches presented higher values of firmness at harvest but ripened faster than batches  
342 presenting lower values of firmness at harvest (Figure 3). Recently, Shezi et al. (2020) have  
343 reported that “Hass” avocado fruit sampled from outside the canopy presented higher dry  
344 matter and oil content and lower amounts of C<sub>7</sub> sugars than fruit sampled from inside the  
345 canopy. The same authors claimed that these differences in biochemical constituents between  
346 outside and inside sampled fruit are responsible of the differences in observed ripening  
347 behaviour. However, conclusions were drawn on batch behaviour and not on individual fruit  
348 behaviour. Commercially, fruit harvest is based on measurement of dry matter content on  
349 few samples (10 to 20 fruit) representative of an orchard sector. Other previous studies based  
350 on fruit semi-destructive evaluations (mesocarp biopsies) at harvest have shown differences  
351 in metabolites and enzymes at harvest between “Hass” avocado fruit displaying different  
352 ripening heterogeneity and behaviour (Pedreschi et al., 2014; Fuentealba et al., 2017; Uarrota  
353 et al., 2019).

### 354 *3.3. Monte Carlo simulations*

355 The original objective of the model is to predict the softening behaviour of different batches  
356 of cv. “Hass” avocado from different agro-climatic zones. To predict the behaviour of a  
357 representative batch of fruit, Monte Carlo simulations were applied. To this end random  
358 correlated sets of the fruit specific parameters  $E_0$  and  $F_0$  were generated with the same  
359 statistical properties as the ones determined from the experimental data. For each agro-

360 climatic zone, 1000 combinations were drawn and used to simulate batch behaviour for  
361 different postharvest logistic chains based on ideal and real storage and transport conditions  
362 for the national and international markets (Table 3). Based on the simulations, confidence  
363 intervals and mean values are presented in Figure 5. Due to the lack of difference among  
364 zones in terms of  $F_0$  distribution and the limited difference with regard to  $E_0$  (see Figure 4)  
365 the simulated differences among the agro-climactic zones was rather limited (Supplementary  
366 Figure 2). Main differences were observed due to storage type (RA and CA) and storage  
367 temperature (5 and 7 °C) and the combination of both. Condition 1 represents extreme storage  
368 conditions for the national market (up to 30 d at 5 °C in regular air). It was observed that fruit  
369 stored in this condition synchronized ripening during the shelf-life period as compared to the  
370 other five conditions in which during the shelf-life period a higher ripening heterogeneity  
371 was observed. Incidence of internal and external physiological disorders were more  
372 pronounced in RA storage specially for middle harvest fruit (Supplementary Table 1).  
373 However, to reach international markets with excellent “Hass” avocado quality (without  
374 internal and external disorders) (Uarrotta et al., 2020; Fuentealba et al., 2017), the use of  
375 regular air storage at low temperature is not an option for Chilean exporters, as their markets  
376 are distant (up to 30 and 55 d to Europe and Asia, respectively). Therefore, “Hass” avocado  
377 fruit is typically transported under controlled atmosphere conditions of 4 kPa  $O_2$  and 6 kPa  
378  $CO_2$  at 5 °C and/or other suitable combinations. An increase of transport temperature from 5  
379 °C to 7 °C (condition 3 vs 6) under CA conditions resulted in much lower firmness values at  
380 destination (Figure 5). This temperature increase resulted in lower firmness values at  
381 destination for all simulated conditions. Even when comparing condition 6 to condition 4,  
382 that includes ten more days to reach the Asian market, a lower firmness at destination was  
383 predicted for the shorter but warmer chain. Instead, if conditions of controlled atmosphere

384 transport at the same temperature (5 °C, 4 kPa O<sub>2</sub> and 6 kPa CO<sub>2</sub>) but with different travel  
385 times are compared, firmness at distant markets are not largely affected (conditions 2 and 5).  
386 Similar results are obtained for comparison of chain conditions that mix atmospheric  
387 conditions but with the same temperature (conditions 3 and 4). Thus, to maintain and extend  
388 firmness retention during transport to distant markets besides controlled atmosphere  
389 application, the minimum transport temperature allowed by the fruit is critical. This  
390 minimum critical temperature is dependent on the growing conditions that allow fruit to  
391 develop adaptations mechanisms to withstand low temperatures, besides harvest maturity.  
392 Clear differences already in the fatty acid profiles of Peruvian and Chilean “Hass” avocados  
393 have been reported and attributed to the climatic conditions (differences in growth  
394 temperatures) (Campos et al., 2020; Pedreschi et al., 2016) with also implications in the  
395 storage temperature tolerated by the fruit from different origin. Thus, our simulations of the  
396 various chain configurations, have practical relevance regarding firmness retention of  
397 Chilean fruit under different export scenarios.

398 One of the aims of this research is to facilitate early segregation of fruit at harvest based on  
399 E<sub>0</sub>. Thus, the results from the Monte Carlo simulations for coastal fruit was sorted *in silico*  
400 with the simulated unsorted 1000 fruit, segregated based on E<sub>0</sub><5 (observed for 267 fruit)  
401 and E<sub>0</sub>>5 (observed for 733 fruit). For these sub-batches, 95 % confidence intervals for  
402 conditions 1 and 2 (30 d storage in RA or CA storage followed by shelf-life at 20 °C) are  
403 displayed in Figure 6. Based on this sorting at harvest, fruit can be classified as either slow  
404 ripening (low E<sub>0</sub>– “premium fruit”) or fast ripening fruit (high E<sub>0</sub>- “mainstream fruit”). From  
405 Figure 6, it can be observed that after 30 d CA (chain 2) or RA (chain 1) storage, all fruit  
406 considered to be “premium” displayed firmness values within the 125-70 N and 110-70 N

407 ranges, respectively; while “mainstream fruit” displayed firmness values within the ranges  
408 of 110-50 N and 90-45 N for CA and RA storage. In addition, mainstream fruit reached its  
409 bottom firmness up to 5 days faster than premium fruit, this last category displaying longer  
410 storage capability. By performing this sorting at harvest, besides segregating for storage  
411 capabilities, ripening heterogeneity during shelf life conditions of the two sorted batches has  
412 been reduced as compared to the original unsorted batch. For the fast ripening mainstream  
413 fruit any fruit-to-fruit variation by the end of storage is more rapidly removed during the shelf  
414 life period while for the slow ripening premium fruit this variation tends to remain for longer.  
415 On one hand one could argue that this remaining ripening heterogeneity during shelf life is a  
416 negative trait while at the same time it allows for marketing the individual fruit over a longer  
417 timespan without the whole batch going off at once like with the batch of mainstream fruit.

#### 418 *3.4. At harvest measured metabolites and its correlation with $E_0$*

419 One of the objectives of this research is to correlate the key metabolites at harvest with the  
420 estimated parameter ( $E_0$ ) provided by the model for each individual fruit. A partial least  
421 squares analysis was performed to find correlations between key metabolites and  $E_0$  as  
422 described in the materials and methods. A total of 50 metabolites were used to perform the  
423 partial least squares regression (PLS-R) and this model was able to explain with the first two  
424 latent variables 8.81 % and 12.82 % of X variance and 17.35 % and 16.85 % of Y variance.  
425 The VIP analysis revealed 17 important metabolites, of which 7 showed a negative  
426 correlation with the parameter  $E_0$ , being palmitic acid, nonanoic acid, quinic acid, threonine,  
427 galactitol, myoinositol and  $\alpha$ -linolenic acid. Therefore, the remaining 10 metabolites (oxalic  
428 acid, dodecane, 4 aminobutanoic acid, lauric acid, stearic acid, perseitol, linoleic acid, 4-

429 methyl-2-oxovaleric acid, 6 hexadecenoic acid and oleic acid) showed a positive correlation  
430 (Supplementary Figure 3).

431 Recent studies have reported for “Hass” avocado, malic acid as the predominant organic acid  
432 at harvest and during postharvest followed by quinic and succinic acid in lower amounts  
433 (Campos et al., 2020; Yahia. 2012). However, in this study the content of malic acid at  
434 harvest was not found to be significantly correlated to  $E_0$ . One of the significant organic acids  
435 was quinic acid, showing a negative correlation with the  $E_0$  value. Few recent works have  
436 reported on organic acids in avocado, Defilippi et al. (2015) determined the profile of organic  
437 acids in Chilean “Hass” avocado and reported a decrease in the total amount of tartaric, malic,  
438 ascorbic, citric and succinic acids as ripening progressed at 20 ° C, with a drastic decrease in  
439 the malic acid content. In the particular case of quinic acid, it has been reported that it did  
440 not present a significant variation during ripening (Campos et al., 2020). But previous studies  
441 (Hurtado-Fernández et al., 2013) reported that quinic acid along with other metabolites  
442 decreased during the ripening process. This decrease may be due to the fact that some organic  
443 acids can act as substrates in the Krebs cycle. Therefore, the significant negative correlation  
444 of quinic acid with the value of  $E_0$ , suggest it as a potential contributor of the physiological  
445 state of the fruit at harvest ( $E_0$ ). Another organic acid that was significant was oxalic acid  
446 that presented a positive correlation with  $E_0$ . Oxalic acid has not been widely reported in  
447 “Hass” avocado due to its low contribution to the organic acid profile. However, Yahia and  
448 Woolf (2011) reported that oxalic acid represents 0.03 % of the organic acids in “Hass”  
449 avocados ready to eat.

450 The second group of metabolites that was classified among the most relevant in terms of  
451 correlations with  $E_0$  corresponded to polyols (galactitol and myo-inositol). These metabolites

452 have not been reported to show much relevance in avocado development and ripening,  
453 however, several studies have shown that the accumulation of different polyols, such as  
454 galactitol and myo-inositol, increases in response to stress (Abebe et al., 2003; Macaluso et  
455 al., 2007) and are capable of protecting various proteins from denaturation and deactivation  
456 processes by high temperatures (Jaindl and Popp, 2006). In a study using thermal treatment  
457 of “Hass” avocados to synchronize ripening, Uarrota et al. (2019) reported one day after  
458 harvest galactinol content increases in middle harvest avocado fruit that ripened in a more  
459 homogenous form.

460 The third group showing significant correlations to  $E_0$  corresponded to fatty acids. Some of  
461 the fatty acids that presented significance have already been reported for their abundance in  
462 “Hass” avocado, such as palmitic,  $\alpha$ -linolenic, linoleic and oleic. But other fatty acids of low  
463 importance for “Hass” avocado such as stearic acid, lauric acid, nonanoic acid and 6-  
464 hexadecenoic acid were also found significant. The fatty acid content of avocado increases  
465 as the harvest seasons elapse and it has been observed that the profile of these fatty acids  
466 changes according to the geographical location and climatic conditions in which the orchards  
467 develop (Mpai et al. 2020). Other studies have reported that fruit from the same batch of  
468 “Hass” avocado displayed no differences in the profile and content of fatty acids during  
469 postharvest (Blakey al., 2012; Hernández et al., 2017). Although there are studies that have  
470 revealed some relationships between fatty acids and ripening behaviour, such as the study of  
471 Pedreschi et al. (2014) who reported a relationship between the linoleic acid content and fast  
472 ripening avocados, the literature is not clear about the content of fatty acids at harvest and  
473 participation in the ripening behaviour of the fruit.

474 The fourth group of metabolites displaying significant correlations with  $E_0$  corresponded to  
475 amino acids, with threonine only presenting a negative correlation as revealed by PLS-R,  
476 whereas 4 aminobutanoic acid (GABA) presented a positive correlation in both analyses  
477 performed. Amino acids and their derivatives are known to be closely related to the quality  
478 of a fruit, but to date there is no study that describes the behaviour and content of amino acids  
479 in “Hass” avocado during its development and ripening (Pedreschi et al., 2019). But previous  
480 works have reported high content of different amino acids at harvest as important metabolites  
481 potentially related to the physiological age of the fruit (Pedreschi et al., 2014; Uarrota et al.,  
482 2019). Although previous studies have shown that amino acids are related to the ripening  
483 behaviour of “Hass” avocado batches, the amino acids GABA and threonine have not been  
484 specifically reported. But in other climacteric fruit such as tomato and papaya, they were  
485 reported as amino acids closely related to the ripening process (Pal et al., 2019; Der Agopian  
486 et al., 2020). This could explain the behaviour of these amino acids obtained in this study  
487 with respect to the physiological age of the fruit.

488 Another metabolite corresponding to a sugar alcohol that was chosen as important in the  
489 partial least squares regression (PLS-R) analysis was perseitol. Perseitol is an important sugar  
490 alcohol that together with mannoheptulose represent the highest proportion of sugars in  
491 avocado, in addition to playing a fundamental role during storage and ripening due to its  
492 functions as an energy source and antioxidant (Campos et al. 2020). Landahl et al. (2009)  
493 reported even differences in the spatial distribution of these  $C_7$  sugars in avocado, being  
494 perseitol present in higher amounts in the middle part of the fruit and mannoheptulose  
495 presented high heterogeneity in concentration towards the stem end and base of the fruit with  
496 the largest concentration in the apical region. In our study, as described in materials and

497 methods, the biopsy was taken from the equatorial part of the fruit where industry and  
498 consumers account for firmness in avocados. Recently, Shezi et al. (2020) indicated that the  
499 content of perseitol was responsible for the avocado fruit taking longer to ripen. Other studies  
500 have indicated that there is no (strong) correlation between perseitol and the time it takes an  
501 individual fruit and/or batch to reach edible ripeness (Pedreschi et al., 2014; Meyer et al.,  
502 2017). Other metabolites (amino acids and fatty acids) and proteins have been correlated  
503 instead (Fuentealba et al., 2017; Uarrota et al., 2019) to differences in ripening speed and  
504 heterogeneity.

505 To conclude this section, 4-methyl-2-oxovaleric acid or  $\alpha$ -ketoisocaproic acid showed a  
506 positive correlation with  $E_0$ . This metabolite is an important intermediary in the metabolism  
507 of leucine and in tomato its concentration is related to the physiological stage of this fruit  
508 (Yu and Spencer, 1969). A study by our group reported a greater increase in norleucine  
509 (leucine isomer) as storage time (controlled atmosphere) was increased in batches of middle  
510 harvest fruit “Hass” avocado subjected to a heat treatment which was an efficient treatment  
511 to synchronizing ripening (Uarrota et al., 2019). In general, ripening being a high energy  
512 demanding process involves active participation of different metabolic pathways. The  
513 synthesis of cell wall modifying enzymes involved in softening requires energy and carbon  
514 sources and the interplay of primary metabolites (e.g., sugars, organic acids, amino acids,  
515 sugar alcohols) and related enzymes might determine the speed of the ripening process. For  
516 instance, amino acids act as substrates in primary metabolism pathways (e.g., respiration,  
517 protein synthesis), can enter directly to the tricarboxylic acid cycle and its higher content at  
518 harvest might explain the faster ripening (Pedreschi et al., 2014). Although, the pool of  
519 metabolites at harvest are indicative of the biochemical machinery of the fruit to trigger the

520 different pathways associated to the ripening process, from our results and based on previous  
521 works that involved mainly amino acids and a whole set of proteins as indicators of potential  
522 biological age of the fruit (Fuentelba et al., 2017; Uarrotta et al., 2019), it may be that deeper  
523 levels of cellular control such as the expression of transcripts at harvest can provide greater  
524 information and better correlations with the biological age of the fruit ( $E_0$ ). Future works of  
525 our group will focus on correlations of  $E_0$  with gene expression levels at harvest. Future  
526 studies, could incorporate in the model the application of either external ethylene and its  
527 effect on hastening the average softening of the batch and heterogeneity. Even though,  
528 previous studies have reported ethylene external application to have an effect on hastening  
529 the average softening time of the batch, results are contradictory regarding its effect on  
530 reducing the spread of ripening or heterogeneity (Hernández et al., 2016). Avocado ripening  
531 heterogeneity has been extensively reported be related to the physiological age of the fruit  
532 (Blakey et al., 2009; Pedreschi et al., 2014; Uarrotta et al., 2019).

533

#### 534 **4. Conclusions**

535 The model built in this research, based on the work of Ochoa-Ascencio et al. (2009) presents  
536 several improvements in applying the approach to the Chilean “Hass” avocado situation.  
537 These improvements involved the incorporation of real measured from at harvest onwards,  
538 and the correlation of the parameter ( $E_0$ ) to key metabolites of interest. Monte Carlo  
539 simulations of relevant scenario’s revealed storage temperature to be critical in the  
540 maintenance of firmness retention, having more effect than extension of storage time under  
541 controlled atmosphere conditions. Segregation of fruit based on physiological age

542 (represented by  $E_0$ ) as evaluated using Monte Carlo simulations would allow to separately  
543 market “premium” (slow ripening fruit, higher firmness retention) and “mainstream” fruit  
544 (fast ripening fruit, lower firmness retention) either transported in RA or CA conditions with  
545 positive impact on storage capabilities (longer storage time) and on reduction of ripening  
546 heterogeneity during shelf-life conditions as compared to the unsorted fruit.

547 PLS-R VIP analysis revealed a total of 17 key metabolites correlated to  $E_0$ . Organic acids  
548 (oxalic acid, quinic acid and phosphoric acid), polyols (galactitol and myo-inositol), fatty  
549 acids (palmitic,  $\alpha$  linolenic, oleic, linoleic), amino acids (4 aminobutanoic acid and  
550 threonine), and perseitol displayed correlations at harvest with the  $E_0$  parameter. Thus, GC-  
551 MS metabolic profiling has potential as biochemical phenotyping technique to early assess  
552 the physiological age of avocado fruit.

553 Further studies will focus on finding stronger correlations between the  $E_0$  parameter of the  
554 model with the level of gene expression in fruit at harvest. We believe, transcriptomics data  
555 will provide a better overview of the physiological status of the fruit at harvest not as clearly  
556 reflected at the polar metabolite level.

557

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**Table 1:** Overview of all 42 experiments including in total 24 batches of fruit from different origin, dry matter content, mean growing temperature, the duration of the storage conditions preceding the shelf-life period at 20°C.

ID	Orchard	Zone	Dry matter content (%)	Mean T <sub>growth</sub> (°C)	Storage cond.	Storage time (d)	Shelf-life* (d)	ID	Orchard	Zone	Dry matter content (%)	Mean T <sub>growth</sub> (°C)	Storage cond.	Storage time (d)	Shelf life* (d)
1	4 Palmas	intermediate	24.1	12.9	RA	30	16	13	4 Palmas	intermediate	29.2	13.5	RA	30	16
2	Bartolillo	interior	26.5	14.2	RA	30	8	14	Bartolillo	interior	25.8	15.1	RA	30	13
3	Ensenada	interior	22.3	13.8	RA	30	11	15	Ensenada	interior	28.9	15.4	RA	30	13
4	Inversiones	coast	25.3	12.2	RA	30	7	16	Inversiones	coast	29.1	12.6	RA	30	8
5	Los Angeles	intermediate	23.4	13.8	RA	30	20	17	Los Lilenes	coast	27.7	13.1	RA	30	22
6	Los Lilenes	coast	23.5	12.3	RA	30	13	18	Los Ángeles	intermediate	29.4	14.9	RA	30	10
7	El Peumo	coast	23.6	12.9	RA	30	10	19	El Peumo	coast	32.8	13.2	RA	30	14
8	Pililén	interior	22.3	13.1	RA	30	20	20	Pililén	interior	26.8	14.3	RA	30	7
9	Quilhuica	intermediate	25.1	13.4	RA	30	12	21	Quilhuica	intermediate	25.6	14.5	RA	30	11
10	Quillay	interior	23.0	14.0	RA	30	15	22	Quillay	interior	26.4	15.0	RA	30	11
11	El Rancho	coast	26.9	13.3	RA	30	8	23	El Rancho	coast	32.5	13.6	RA	30	14
12	Resguardo	intermediate	26.8	12.4	RA	30	13	24	Resguardo	intermediate	28.9	12.4	RA	30	11
102	Bartolillo	interior	26.5	14.2	CA	30	10	113	4 Palmas	intermediate	29.2	13.5	CA	30	11
104	Inversiones	coast	25.3	12.2	CA	30	17	114	Bartolillo	interior	25.8	15.1	CA	30	13
106	Los Lilenes	coast	23.5	12.3	CA	30	13	115	Ensenada	interior	28.9	15.4	CA	30	13
107	El Peumo	coast	23.6	12.9	CA	30	10	116	Inversiones	coast	29.1	12.6	CA	30	8
110	Quillay	interior	23.0	14.0	CA	30	15	117	Los Angeles	intermediate	27.7	13.1	CA	30	21
111	El Rancho	coast	26.9	13.3	CA	30	19	118	Los Lilenes	coast	29.4	14.9	CA	30	10
								119	El Peumo	coast	32.8	13.2	CA	30	16
								120	Pililén	interior	26.8	14.3	CA	30	10
								121	Quilhuica	intermediate	25.6	14.5	CA	30	7
								122	Quillay	interior	26.4	15.0	CA	30	17
								123	El Rancho	coast	32.5	13.6	CA	30	16
								124	Resguardo	intermediate	28.9	12.4	CA	30	11

RA: regular air storage at 5 °C for 30 d followed by shelf-life period at 20 °C; CA: controlled atmosphere storage at 4 kPa O<sub>2</sub> and 6 kPa CO<sub>2</sub> at 5 °C for 30 d followed by shelf-life period at 20 °C. Mean T<sub>growth</sub> corresponds to the average temperature from full bloom until harvest. \*Shelf-life time corresponds to the days to reach edible ripeness at 20°C after RA or CA storage.

**Table 2:** Generic model parameters obtained from the 24 batches only ignoring fruit to fruit variation

Generic parameters <sup>a</sup>	Estimate (s.e) <sup>b</sup>	Generic statistics <sup>c</sup>
kf <sub>ref</sub> (d <sup>-1</sup> )	0.0089 (0.00069)	R <sup>2</sup> <sub>adj</sub> 87.55
Ea <sub>kf</sub> (J mol <sup>-1</sup> )	1.63E+05 (1962.2)	n 4200
ke <sub>CAref</sub> (d <sup>-1</sup> )	2.29E-10 (9.26E-05)	
ke <sub>AIRref</sub> (d <sup>-1</sup> )	0.0019 (0.00014)	
Ea <sub>ke</sub> (J mol <sup>-1</sup> )	87916 (4897.7)	
E <sub>0_1</sub> (%)	6.35	
E <sub>0_2</sub> (%)	14.88 (1.02)	
E <sub>0_3</sub> (%)	9.38 (0.66)	
E <sub>0_4</sub> (%)	8.30 (0.49)	
E <sub>0_5</sub> (%)	3.41 (0.20)	
E <sub>0_6</sub> (%)	13.52 (0.87)	
E <sub>0_7</sub> (%)	7.64 (0.56)	
E <sub>0_8</sub> (%)	4.69 (0.30)	
E <sub>0_9</sub> (%)	10.25 (0.72)	
E <sub>0_10</sub> (%)	5.43 (0.31)	
E <sub>0_11</sub> (%)	5.51 (0.48)	
E <sub>0_12</sub> (%)	10.02 (0.73)	
E <sub>0_13</sub> (%)	9.92 (0.58)	
E <sub>0_14</sub> (%)	11.11 (0.76)	
E <sub>0_15</sub> (%)	9.13 (0.57)	
E <sub>0_16</sub> (%)	12.10 (0.75)	
E <sub>0_17</sub> (%)	12.50 (0.75)	
E <sub>0_18</sub> (%)	9.06 (0.54)	
E <sub>0_19</sub> (%)	8.91 (0.59)	
E <sub>0_20</sub> (%)	19.26 (1.38)	
E <sub>0_21</sub> (%)	11.20 (0.71)	
E <sub>0_22</sub> (%)	12.83 (0.81)	
E <sub>0_23</sub> (%)	9.14 (0.70)	
E <sub>0_24</sub> (%)	11.39 (0.70)	
F <sub>fix</sub> (N)	11.77 (0.15)	
F <sub>0_1</sub> (N)	118.31 (0.77)	
F <sub>0_2</sub> (N)	102.85 (0.75)	
F <sub>0_3</sub> (N)	111.54 (0.90)	
F <sub>0_4</sub> (N)	97.15 (0.61)	
F <sub>0_5</sub> (N)	103.20 (0.64)	
F <sub>0_6</sub> (N)	93.29 (0.69)	
F <sub>0_7</sub> (N)	100.55 (0.70)	
F <sub>0_8</sub> (N)	98.12 (0.70)	
F <sub>0_9</sub> (N)	103.38 (0.88)	
F <sub>0_10</sub> (N)	103.53 (0.58)	
F <sub>0_11</sub> (N)	86.44 (0.65)	
F <sub>0_12</sub> (N)	104.24 (0.91)	
F <sub>0_13</sub> (N)	108.63 (0.66)	

F <sub>0_14</sub> (N)	102.36	(0.73)	
F <sub>0_15</sub> (N)	97.17	(0.65)	
F <sub>0_16</sub> (N)	100.09	(0.68)	
F <sub>0_17</sub> (N)	113.44	(0.69)	
F <sub>0_18</sub> (N)	98.38	(0.64)	
F <sub>0_19</sub> (N)	102.94	(0.69)	
F <sub>0_20</sub> (N)	85.59	(0.74)	
F <sub>0_21</sub> (N)	91.17	(0.67)	
F <sub>0_22</sub> (N)	96.56	(0.69)	
F <sub>0_23</sub> (N)	88.94	(0.72)	
F <sub>0_24</sub> (N)	100.27	(0.68)	

**Table 3:** Description condition file for Monte Carlo simulations.

<b>Number</b>	<b>Conditions</b>	<b>Description</b>
<b>1</b>	30 d regular air at 5 °C + shelf life at 20 °C	Chilean storage conditions for the national market
<b>2</b>	30 d controlled atmosphere (4 kPa O <sub>2</sub> and 6 kPa CO <sub>2</sub> ) at 5 °C + shelf-life at 20 °C	Ideal transport conditions to the European market (main market). However, in practice fruit remain several days at regular air
<b>3</b>	7 d regular air at 5 °C + 30 d CA at 5 °C + 7 d at regular air at 5 °C + shelf life at 20 °C	Real transport conditions to European market
<b>4</b>	7 d regular air at 5 °C + 40 d CA at 5 °C + shelf life at 20 °C	Real transport conditions to Asian market (growing market)
<b>5</b>	40 d controlled atmosphere (4 kPa O <sub>2</sub> and 6 kPa CO <sub>2</sub> ) at 5 °C + shelf-life at 20 °C	Ideal transport conditions to the Asian market
<b>6</b>	7 d regular air at 7 °C + 30 d CA at 7 °C + 7 d at regular air at 7 °C + shelf life at 20 °C	Ideal transport conditions to Europe by a strong competitor (Peru)

## Figure Captions

**Figure 1:** Softening of avocado fruit for three batches from different agro-climatic areas and storage conditions (regular air at 5 °C for 30 d + shelf life at 20 °C and controlled atmosphere at 4 kPa O<sub>2</sub> and 6 kPa CO<sub>2</sub> for 30 d + shelf life period at 20 °C). a) RA and b) CA for early harvest fruit, c) RA and d) CA for middle harvest fruit. No data was available for CA conditions of early harvest fruit for the intermediate orchards.

**Figure 2:** Experimentally observed firmness values as compared to the predicted model firmness values coming from the batch analyses. Each point represents a single sampling point with the experimental data averaged out over the replicate fruit measurements.

**Figure 3:** Model fit of the firmness model for three batches of Hass avocado from different agro-climatic zones (Bartolillo, Quilhuica and Inversiones) during regular air or controlled atmosphere storage. The dots represent the measured averaged firmness while the lines represent the fitted model outcome for each of the batches describing the averaged batch behaviour. Generic parameters used are given in Table 2 including the batch specific model parameters E<sub>0</sub> and F<sub>0</sub>. Group (a) correspond to early harvest and group (b) to middle harvest. No data was available for CA conditions of early harvest fruit for the intermediate orchards.

**Figure 4:** Calculated values for active enzyme level (E<sub>0</sub>) at harvest using the fruit specific parameters. The average calculated values are displayed per batch and per agro-climatic zone. Figure (a) corresponds to early harvest data and (b) for middle harvest data.

**Figure 5:** Results of the Monte Carlo simulation of six artificial fruit chain conditions for the coast agro-climatic zone. Condition 1: storage in regular air at 5 °C for 30 d plus a shelf life at 20 °C. Condition 2: storage in a controlled atmosphere at 4 kPa O<sub>2</sub> and 6 kPa CO<sub>2</sub> at 5 °C for 30 d followed by shelf life period at 20 °C. Condition 3: 7 d storage in normal air at 5 °C

followed by storage in controlled atmosphere at 4 kPa O<sub>2</sub> and 6 kPa CO<sub>2</sub> at 5 °C for 30 d plus 7 d in normal air at 5 °C followed by a shelf life period at 20 °C. Condition 4: 7 d storage in normal air at 5 °C followed by storage in controlled atmosphere at 4 kPa O<sub>2</sub> and 6 kPa CO<sub>2</sub> at 5 °C for 40 d followed of a shelf life period at 20 °C. Condition 5: storage in a controlled atmosphere at 4 kPa O<sub>2</sub> and 6 kPa CO<sub>2</sub> at 5 °C for 40 d followed by a shelf life period at 20 °C. Condition 6: storage of 7 d in normal air at 7 °C followed by storage in a controlled atmosphere at 4 kPa O<sub>2</sub> and 6 kPa CO<sub>2</sub> at 7 °C for 30 d plus 7 d in normal air at 7 °C followed by an shelf life period at 20 °C. The 4x1000 Monte Carlo simulations are summarized by the 95 % confidence interval and its mean.

**Figure 6:** Monte Carlo simulation of batch sub-sets using data of coastal agro-climatic zone and chain conditions 1 and 2 of Table 3. In this analyses, the 1000 fruit were segregated at harvest into slow ripening fruit (low  $E_0 < 5$  – “premium fruit”) and fast ripening fruit (high  $E_0 \geq 5$  - “mainstream fruit”) and their ripening behavior was simulated.

Figure 1

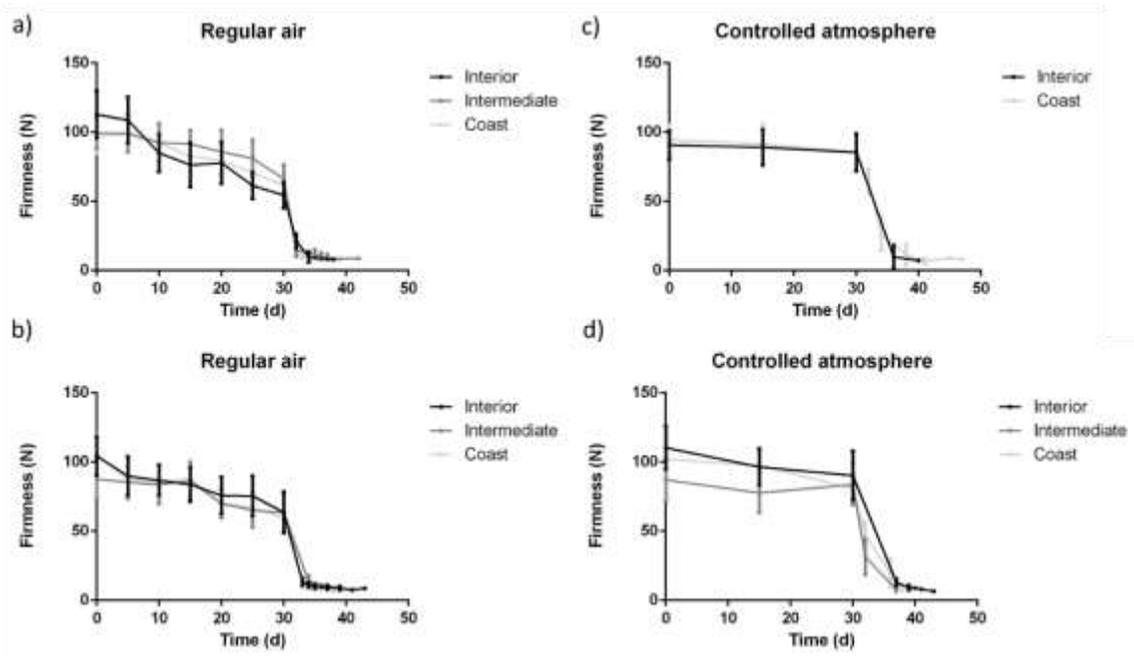


Figure 2

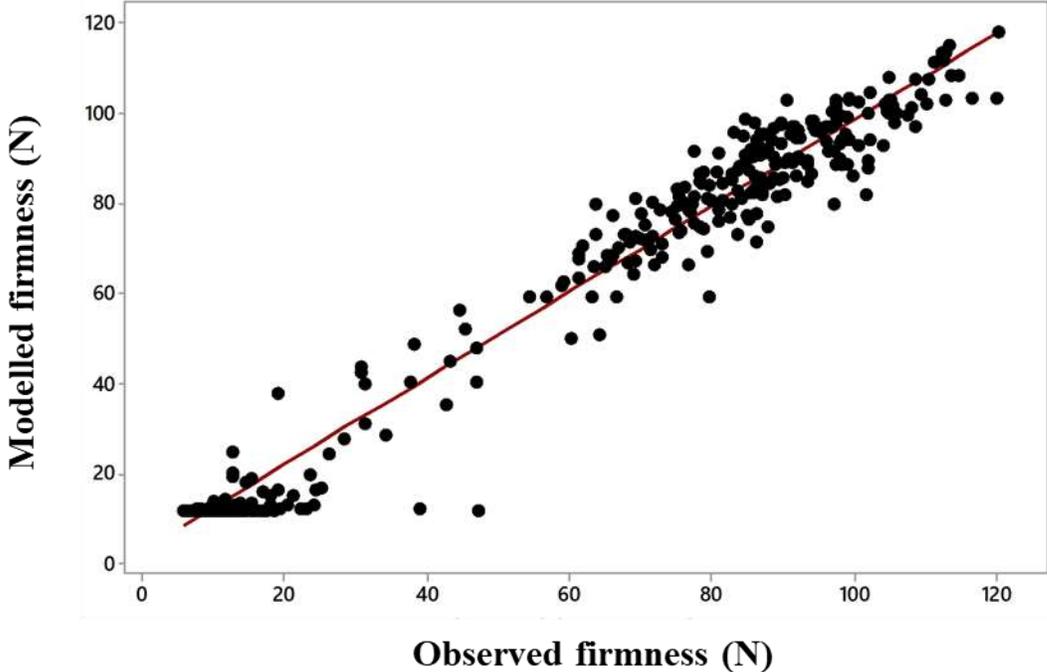


Figure 3

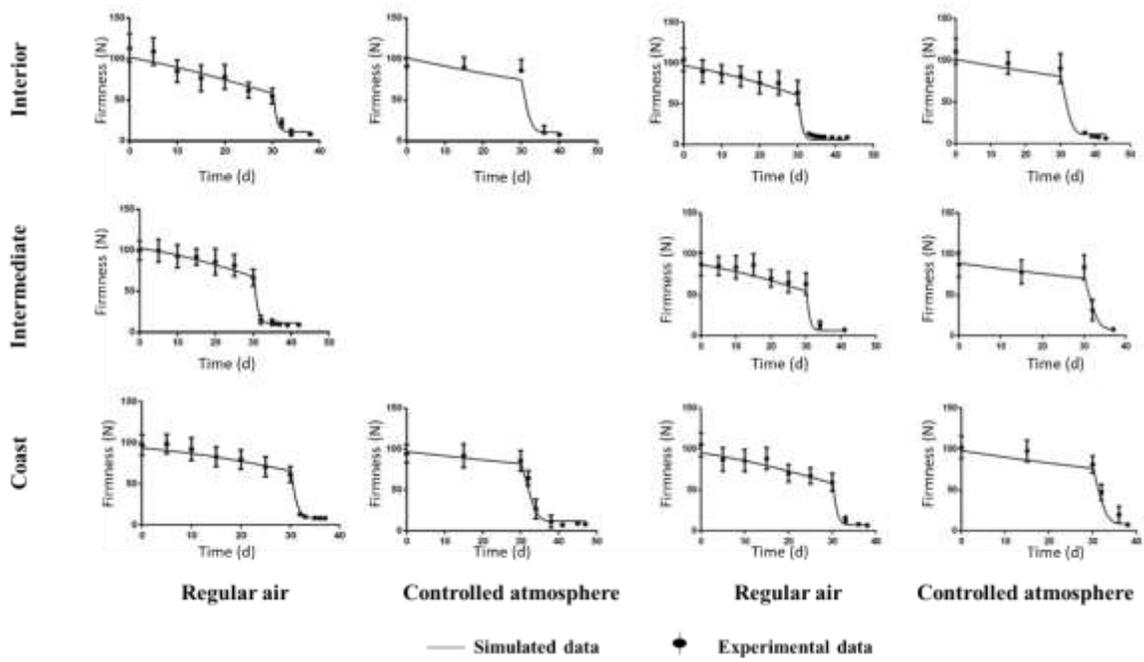


Figure 4

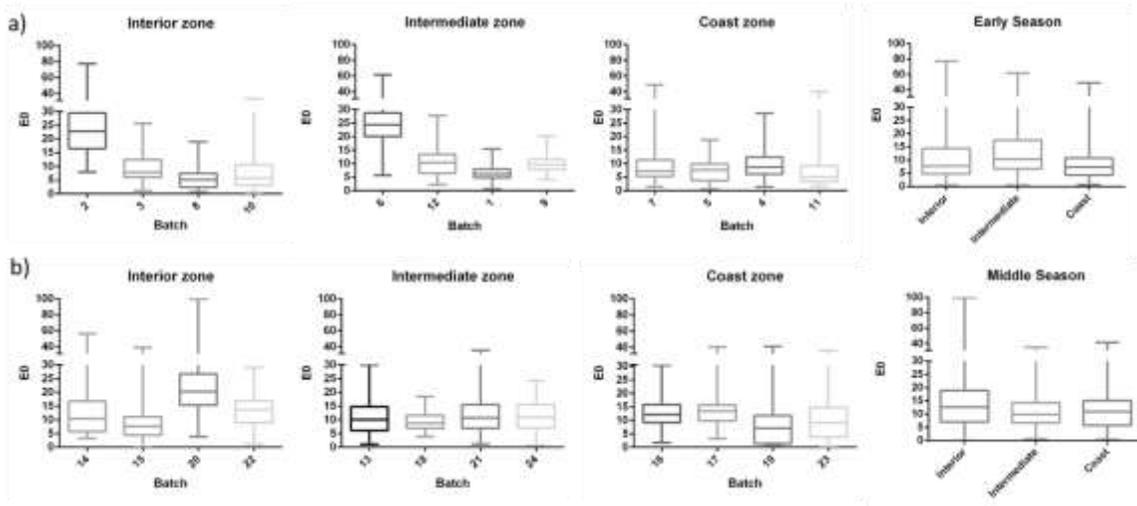
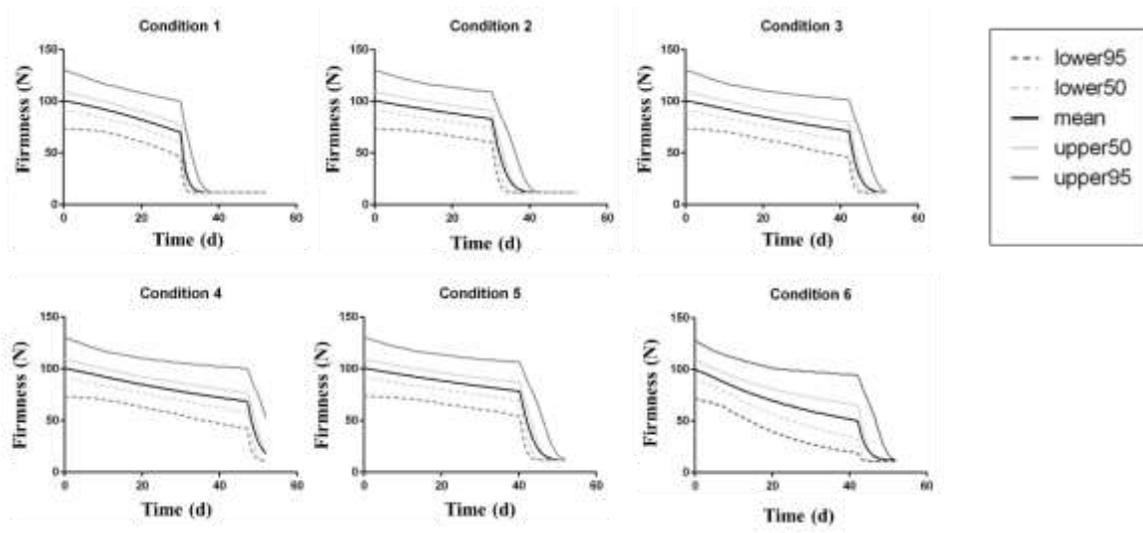
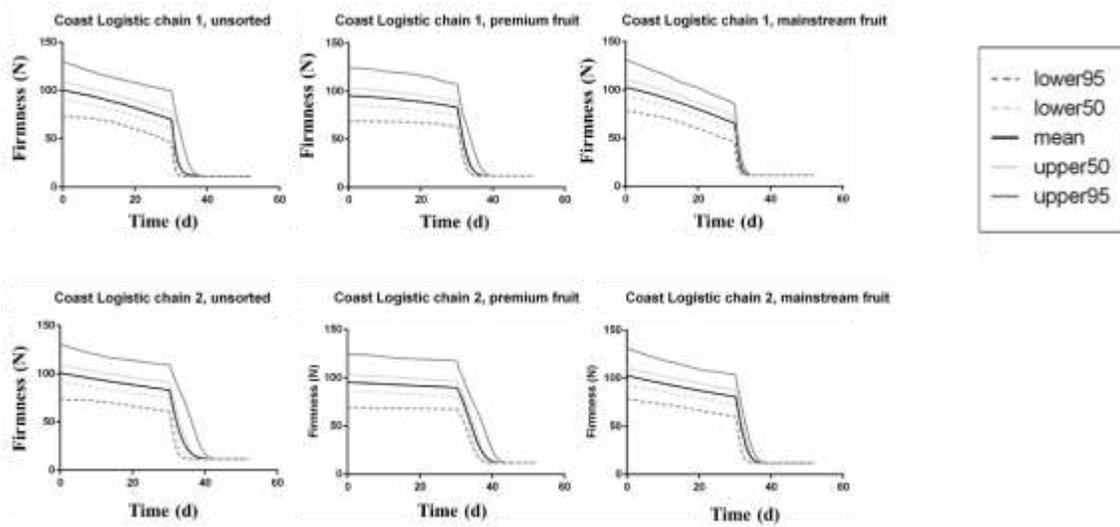


Figure 5



**Figure 6**



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